



CONTACT

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Welcome to the Term 2 edition of Contact

Welcome back to Term 2, 2015. I hope you had an enjoyable, relaxing break and are looking forward to the term ahead.

We are proud to announce that Teachers Mutual Bank has been recognised by the Ethisphere Institute as one of the **World's Most Ethical Companies**¹ for 2015. Teachers Mutual Bank is one of three honourees in the National Banks category and one of only two Australian companies honoured overall. The World's Most Ethical Companies designation recognises those organisations that have had a material impact on the way business is conducted by fostering a culture of ethics and transparency at every level of the company. Being

a second year honouree underscores Teachers Mutual Bank's commitment to leading ethical business standards and practices ensuring long-term value to key stakeholders.

At Teachers Mutual Bank, we have just announced our **lowest home loan² rate in 40 years**. Teachers Mutual Bank has cut rates across all of its fixed home loan products. Our 3-year rate is highly competitive and the lowest rate offered by us in 40 years. Visit tmbank.com.au/home-loans for more information. Whether you are considering buying your first home, upgrading to a bigger home, refinancing or investing, a mobile lender can assist you in finding a loan to suit your budget and requirements.

Our Business Relationship Managers look forward to working with you and your teams in Term 2 and if I can be of any assistance please contact me on 9421 8701.

Best wishes,

Carolyn Murphy



Carolyn Murphy
WA Regional Manager



Barbara McIlhargey
Business Relationship Manager
0408 411 164
bmclhargey@tmbank.com.au



Jazmin Tanerau-Love
Business Relationship Manager
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WE  **TEACHERS**



Join us* by 30 June 2015 and you could enjoy \$100*

* If you work in the Australian education sector or you are a family member or partner of a TMB member – you may join TMB. # To be eligible for this offer you must join as a member of Teachers Mutual Bank between 28 April 2015 and 30 June 2015, and spend a minimum of \$500 with any one or more merchants using your Visa Debit card by 30 September 2015. For full competition terms and conditions, go to tmbank.com.au/weloveteachers. Teachers Mutual Bank Limited ABN 30 087 650 459 AFSL/Australian Credit Licence 238981



The gift that helps your kids dream **MIGHTY BIG**

Imagine if you could take just half of all the toys and trinkets your kids and grandkids will own throughout their childhood and turn their dollar value into one big, worthwhile gift. Something they could only otherwise dream about.

Introducing one of Australia's mightiest kids accounts.

As a member of Teachers Mutual Bank, you're in the unique position to give the children in your family a real kick-start to their financial future, by setting them up with an under 18's **Mighty Saver Account**³.

No ordinary savings account, the Mighty Saver is only available to our member's children, and grandchildren

under the age of 18, who join **Tiny Monsters Bank** (brought to you by Teachers Mutual Bank) or **Teen Banking** members.

Not only does the Mighty Saver offer a high base interest rate*, it rewards your kids with a bonus rate when they deposit as little as \$10 a month and make no withdrawals during that month.

You could set up a direct debit of as little as \$10 a month for them and then next birthday, you can send a birthday card showing their current balance and how much interest they've earned. Plus, there's nothing kids love more than watching those numbers in their bank balance grow!

Mighty Saver at a glance

- Bonus interest earned for each month you deposit a minimum of \$10, make no withdrawals during the month and the account has a credit balance at all times during that month
- No minimum balance
- Access via internet, mobile and phone banking
- One free withdrawal per month
- Track payments with SMS and email alerts

To set up a Mighty Saver Account for your children, call **13 12 21** today or visit tmbank.com.au/mightysaver *Please note that interest rates are subject to change at our discretion.

TEACHERS ROCK

promo a big hit!

Earlier this year we were on campus to meet future teachers and introduce them to 'Teachers Rock' and our New Teachers banking program⁴.

For more information visit teachersrock.com.au



Who says banks can't be ethical?



For the second year running Teachers Mutual Bank has been recognised as one of the world's most ethical companies.

The **World's Most Ethical Companies**¹ designation recognises those organisations that have had a material impact on the way business is conducted by fostering a culture of ethics and transparency at every level of the company. **In 2015, we are one of three honourees globally in the National Banks category and one of only two Australian companies honoured overall.**

Being a second year honouree underscores Teachers Mutual Bank's commitment to leading ethical business standards and practices ensuring long-term value to key stakeholders including members, employees, suppliers, regulators and investors.

Our renewed title as one of the World's Most Ethical Companies, comes not long after we announced our updated **community investment rate of 4.55%** of pre-tax profits (as measured by the London Benchmarking Group⁵). That is an impressive 12.6 times the financial services industry average in Australia and New Zealand.

The award recognises our commitment to being a responsible business, as we believe it's the way business should be run – that it should be driven by ethics. We believe that sustainability should influence every aspect of our planning,

programming and implementation and it is one of our three core business values. Within sustainability we have three priority areas – being a responsible business, investing in the teaching community and creating a better tomorrow.

"We are proud to have been named one of the World's Most Ethical Companies for the second consecutive year. It is a significant achievement to be recognised on the international stage for our long-term commitment to ethical business practices" said **Steve James, CEO, Teachers Mutual Bank.**

How is it awarded?

The World's Most Ethical Companies title is awarded from the Ethisphere[®] Institute, a global leader in defining and advancing the standards of ethical business practices that fuel corporate character, marketplace trust and business success. Each year, the application process becomes increasingly competitive. In 2015, the competition was especially keen, based on the vastly increased expectations of stakeholders, and the changes that were made to the Ethics Quotient questionnaire on the advice of the Methodology Panel.

Read more about Ethisphere at ethisphere.com.

"Profitability and sustainability are not mutually exclusive. We believe it is our responsibility as a business to invest in ethical practices and to leave a positive mark on the community in which we operate,"
Steve James, CEO, Teachers Mutual Bank.

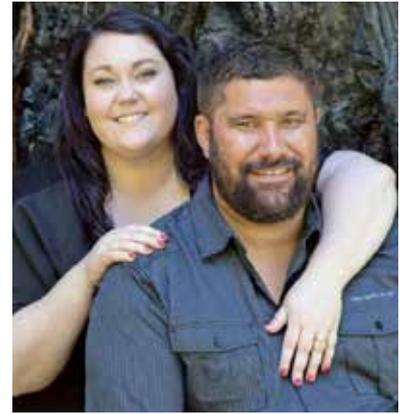
To find out more about our dedication to the sustainable business practices and giving back to the community visit tmbank.com.au/community

WA Office Announcements

Love is in the air!

New Years Eve 2014 was an eventful day for the former Jazmin Hinkley who married Mr Tanerau-Love and will now be changing her surname from Hinkley to Tanerau-Love. Jaz looks forward to seeing you at school and is happy to show you photos of her big day and help you pronounce her new Maori surname, which she has only just learnt to pronounce properly herself!

To arrange a school visit, or to congratulate Jazmin call 0467 805 673.



Welcome back to our mobile lender Jo-Anna Howell!

Jo-Anna has recently returned from maternity leave, after the birth of her son Sam and is excited to get back to assisting members with their home loan needs in the South metropolitan region. As a committed mobile lender, Jo-Anna is available days and after hours for home visits to help you with all your home loan needs.

To arrange a visit, call Jo-Anna on 0417 540 317.



WE COME TO YOU



We appreciate that you're busy, so we are bringing our services closer to you.

June

- 15th-19th Visit to Kalgoorlie and surrounding areas
- 18th Bridges Financial Planning Seminar
- 18th Mobile Office

Register today at tmbank.com.au/events

Dates above may be subject to change depending on venue availability.

You can also find us at these events

13 May	Polytechnic West Investment Seminar Midland Campus
15 & 16 May	EYES Conference (plus free Bridges Investment Seminar, 4-6pm)
25 & 26 May	2015 Training Forum
28 & 29 May	WADHSAA Conference
29 May	Cockburn Network PD Day
29 May	Shenton Network PD Day
2 June	Narrogin Schools Network PD Day
10 to 12 June	WAPPA Conference

Things you should know

If you work in the Australian education sector or you are a family member or partner of a TMB member – you may join TMB. **1.** The World's Most Ethical Companies assessment is based upon the Ethisphere Institute's Ethics Quotient™ (EQ) framework developed over years of research to provide a means to assess an organization's performance in an objective, consistent and standardized way. The Ethisphere® Institute is a global leader in defining and advancing the standards of ethical business practices that fuel corporate character, marketplace trust and business success. More information at: <http://ethisphere.com>. **2.** Fees and charges and lending criteria apply. Consumer lending terms and conditions available online from tmbank.com.au or from any of our offices. **3.** Conditions of use - Accounts and access document and Fees and charges brochures are available online or from any of our offices. You should read both of these documents before deciding to open accounts and access facilities issued by TMB. Any advice provided here does not take into consideration your objectives, financial situation, or needs, which you should consider before acting on any recommendations. For further information call 13 12 21 or go to tmbank.com.au. **4.** This banking package is available to you if you are studying teaching or you have graduated as a teacher in the last two years and may be withdrawn by TMB at any time. **5.** LBG is the internationally recognised standard for measuring and evaluating a corporation's community investment. Learn more at lbg-australia.com. Full terms and conditions available at tmbank.com.au/TEF. Teachers Mutual Bank ABN 30 087 650 459 AFSL/Australian Credit Licence 238981 | 004785-MAR-0415-WA